

CPT Global delivers a comprehensive range of services to effectively Manage and Reduce your IT Operational Expenditure - reap the benefits of a **sustainable** and proven approach

Sustainable Data Centre Cost Management

Cost Management Challenges

- ✓ Can you measure your costs?
- ✓ Do you know where demand is coming from?
- ✓ Can you increase the IT capability for same cost base?
- ✓ Are you getting value for your IT spend?
- ✓ Do you know what cost reduction projects to implement in order to deliver your required outcomes?
- ✓ Do you know how to get traction on cost savings initiatives?
- ✓ Do you know how to avoid risks in implementing cost savings initiatives?
- ✓ Do you know in which areas to spend in order to develop new capability?

CPT's Unique Cost Management Approach

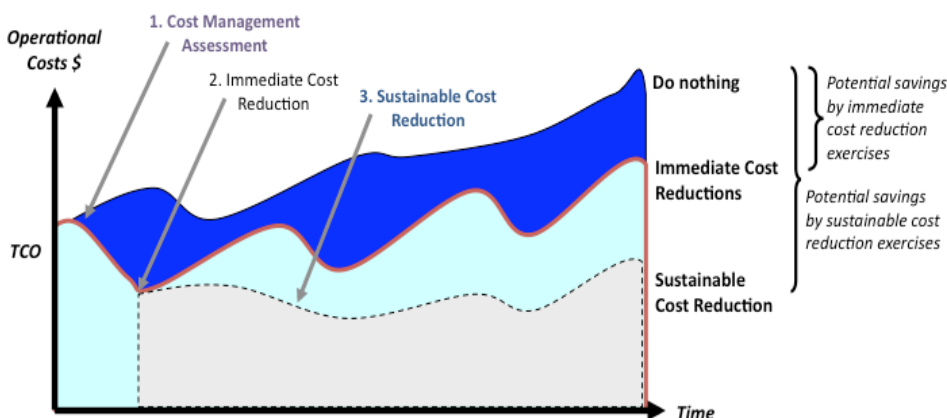
CPT's Assessment and tailored roadmap approach provide sustainable BAU cost savings to fund new initiatives and capabilities.

CPT offers a range of proven services designed to help your organisation grow and incrementally fund your IT initiatives. Manage your costs at the same time by:

- Efficient Management of IT Funding and Budgets
- Informed and timely decision making based on facts
- Implementing effective framework and processes to measure and manage IT Operations spend
- Achieving IT budget goals in a proactive manner without pain
- Right-sizing infrastructure for new projects
- Providing real information based on performance to make tactical and strategic decisions, including outsourcing partners
- CPT works with its client to assist in achieving their goals

Why CPT Global?

- CPT is uniquely qualified, having managed significant organisations in government and industry through tight financial conditions and can bring this experience to bear on your behalf
- CPT can tailor a unique cost management program according to your specific needs.
- CPT is totally vendor independent and can therefore offer a truly unbiased view of the optimal approach to addressing your specific IT Cost Management challenges
- CPT is an established Australian public company (CGO) operating since 1993 and has engaged in providing IT services globally across 28 countries
- CPT clients include 40 of the Fortune 500 companies, with revenues split evenly amongst the public, finance and telecommunication markets
- CPT has provided IT services to over 135 government agencies (federal, state and local) and serves on the American Government Services Administration (GSA) schedule
- CPT has over 220 specialist consultants – averaging 17 years of experience across all consultants
- CPT has experience in working in over 150 engagements involving cost reduction, across multiple platforms (midrange, mainframe, storage, networks and desktop)
- CPT's international experience includes large scale Cost Reduction for some of the largest Data Centres in the world e.g. 200,000+ MIPS, 10,000+ servers
- CPT supports Green IT as a by-product of cost reduction



Step 1 Quick Assessment and tailored Cost Management Roadmap

Step 2 Immediate Cost Reduction (Tactical)

Step 3 Sustainable Cost Reduction (Strategic)

- Establish Cost Management Governance Framework for medium to long term sustainable cost management
- Fund new initiatives through BAU cost savings



Proven Track Record - Recent Successes

- Annual year on year saving of over \$20M for a major Australian Telecommunications provider
- Achieved sustainable savings in excess of \$US15M p.a. over three consecutive years for a major US financial organisation
- Annual tape and disk storage cost savings of over \$8M for a major European finance company
- Established and executed a cost management framework for a major federal government agency that has enabled a downward trajectory on costs over several successive budget years
- Identified a sustainable 30% cost of service reduction for a federal government agency's new multi-sourcing arrangements
- Reduced the Oracle CPU consumption by over 75% at a large North American Telecommunications provider
- Provided stress and volume testing, capacity management and performance tuning services to a federal government agency for one of the largest projects in Australia. Significant costs have been avoided and a process for sustainable cost savings successfully implemented

Next Steps

1. Contact CPT Global to discuss your specific requirements
InfoManStrat@CPTglobal.com
2. IT Operational Cost Management effectiveness assessment (2 – 4 weeks), providing a tailored Road Map for implementing sustainable cost management
3. CPT Global assisting with the governance, tactical and strategic cost reduction initiatives in order to meet your objectives

CPT Global helps you achieve sustainable cost management through a number of IT services

- customised to meet your specific needs

Aligning IT with the Business:

IT Strategic Planning
IT Service Delivery Re-engineering
IT Effectiveness Improvements
IT Service Desk Improvements

IT Cost Reductions:

Data Centre Cost Reductions
Technology Consolidation
Performance Management
Sourcing Strategies
Market Testing
Benchmarking

IT Transformation:

IT Service Management (ITIL/CobiT) alignment and process customisation
Program & Project Management
Data Centre Management
Data Centre Automation
Risk Management

IT Specialist Delivery Services:

Tender and Contract Management Support
Testing Services
Stress and Volume Testing
Capacity Management
Performance Management
Environment Management

Independent Australian SME IT Service Provider

Aligned to the Australian Government e-Authentication Framework (AGAF)

Best Practice Solutions

Scalable Services

ITIL Compliant

To learn more about CPT Global Limited, contact:

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